



# COMPANY PROFILE

[About Us](#) | [Services](#) | [The WFI Difference](#) | [References](#) | [Locations](#)

**WFI** designs, builds, and maintains wireless telecommunications networks. Since 1994, we have engineered and deployed more than \$2 billion in telecom infrastructure—successfully, rapidly, and cost-effectively.



# COMPANY PROFILE

## ▶ ABOUT US

WFI brings the best in program management, quality assurance, and technical expertise to network infrastructure design, deployment, and maintenance. Our mission: to get the job done, profitably—for our customer and for our company. We know that profitable jobs are jobs that get done right, on time and on budget.

Our employees consistently deliver progressive solutions to a broad spectrum of services and technologies, including infrastructure development; microwave engineering, deployment, and maintenance; in-building and DAS; RF network design; regulatory compliance; and E911 systems.

Let us show you how years of industry experience and a rock-solid commitment to working harder and smarter can help you build a better network.

## ▶ OUR SERVICES

### Network Design, Deployment, and Maintenance Services

WFI provides single-source, fully integrated network infrastructure services quickly and cost efficiently. Our professional team brings deep telecom experience and expertise to every stage of the design, deployment, and maintenance process, including:

- Network Design, Planning, and Optimization
- Network Deployment
- Network Maintenance and Operation
- Microwave Network Engineering
- Indoor and Outdoor Distributed Antenna Systems (I/ODA Systems)
- Power Systems Specialty
- RF Regulatory Compliance Services

### Full-Lifecycle Infrastructure Development

WFI combines its in-house project and program management expertise, quality assurance systems, and its unmatched network of certified professionals with single-source accountability to provide cost-effective, full turnkey infrastructure development. Our start-to-finish oversight, highly qualified project managers, and single-point reporting mean faster time to market and quality you can depend on.

- Project and Program Management
- Potential Site Identification
- A & E Services
- Acquisition, Entitlement, and Zoning
- Construction/Installation Management
- Installation and Commissioning
- Maintenance
- Infrastructure Management
- Decommissioning

## ▶ THE WFI DIFFERENCE

**The Best People:** Not only do our employees share our fundamental commitment to getting the job done on time and on budget, they bring industry expertise, progressive thinking, and aggressive problem-solving to every job. They are the best in the business. Just ask our customers.

**Unsurpassed Project and Program Management:** WFI is built upon a core competence of project and program management. It's at the heart of every project, allowing seamless integration of all the teams involved in network deployment, from start to finish. We also offer project and program management as a stand-alone service.

**Quality Assurance:** WFI supplies quality products and services while maintaining the highest levels of ethical standards. Our Quality Assurance System ensures continual process improvement, innovation, training, teamwork, and the willingness to change and move forward. The result? Excellent products and services, delivered on time and cost effectively. We also regularly audit the quality of all our vendors.

## Project and Program Management (PPM)

Project and program management is at the core of every WFI project. It keeps us aligned with our customer throughout the entire project lifecycle, ensuring that we begin and end each project with common objectives regarding schedule, cost, quality, deliverables, and reporting. WFI's internal and intense PM training and certification process ensures that every project is managed to a consistent high level of quality with an emphasis on getting the job done quickly and efficiently. Plus, our national network of regional offices across the United States enhances our awareness of local challenges regarding real estate, zoning, and supplier issues.

## Infrastructure Management

At WFI, we know that effective infrastructure management calls for in-depth knowledge of the entire network. It demands constant awareness of the entire breadth of the system's devices; mitigating risks; troubleshooting; and controlling costs. Bringing the latest technologies and services, WFI has what it takes to manage all facets of the wireless telecommunications infrastructure.

## Consulting Services

If you've got challenges, WFI has solutions. Our access to technical expertise and proven reliability in the design, building, and operation of wireless networks makes us uniquely qualified as a consulting partner for a full range of services, including technology strategy, network planning, and regulatory compliance. Let our team of seasoned experts apply their experience and solid technological know-how to providing the best business and technology solutions for you. Our vendor independence allows us to provide unbiased analysis customized to the specific needs of each customer.

**A Focus on Profit:** WFI gets the job done, profitably—for the customer and for our company. We add value that creates profit for our customers through reduced costs and speed to market. Our focus on the bottom line is what sets us apart from our competitors. It's what wins our customers' trust, boosts our reputation, and builds our business.

## ▶ A True Network Integrator

WFI is committed to taking a best-in-breed, vendor-independent approach to every project. Rather than basing our solutions on a single product line, we work with all the leading manufacturers to build the best, most cost-effective system based on the unique needs of each client. This approach makes us a true network integrator, allowing us to put the needs of our customers first.



# COMPANY PROFILE

## ▶ REFERENCES

Our customers include wireless carriers, broadband wireless carriers, equipment vendors, and large enterprises. We have completed projects for more than 100 companies nationwide, ranging in scope from the installation of a single cell site to long-term, large-scale deployment contracts. Our partners include the top vendors in the industry.

## ▶ LOCATIONS

Headquartered in Reston, Virginia, WFI employs more than 350 people in regional offices and on project sites across the United States.

### WFI Corporate Headquarters

1840 Michael Faraday Drive, Suite 240  
Reston, VA 20190  
Phone: 703.563.7100  
Fax: 703.563.7200  
Email: [info@wfinet.com](mailto:info@wfinet.com)  
[www.wfinet.com](http://www.wfinet.com)

### Regional Offices

Atlanta  
6025 Unity Drive, Suite D  
Norcross, GA 30071

Chicago  
7955 South Cass Ave., Suite 111  
Darien, IL 60561

Dallas  
4031 W. Plano Parkway, Suite 205  
Plano, TX 75093

New York/New Jersey  
500 Franklin Turnpike  
Ramsey, NJ 07446

San Diego  
6170 Cornerstone Ct. East, Suite 200  
San Diego, CA 92121

